

## Keep your project moving with innovative financing solutions.

NFI Financial Solutions™ can help you find financing options to fit your needs for both clean-diesel and zero-emission buses and coaches.

Our professionals understand your business and will work closely with you and your sales representative to customize a financing solution to meet your needs.

## Benefits.



**Easy** application process.



**Access** to competitive financing from the industry's top lenders.



**Customized** financial solutions that work for your specific situation and needs.

## Tax-exempt Lease Purchase (TELP)

TELPs are structured as tax-exempt, municipal leases with the title to the vehicle passing to Lessee. TELP's are net leases under which all costs, including insurance, maintenance and taxes, are paid by the Lessee for the term of the lease:

- ✓ Preserves capital dollars
- ✓ Normally does not create long-term debt for the lessee
- ✓ Enables improvement of cash flow
- ✓ Incorporates flexible structuring to meet budgetary needs
- ✓ Low rates resulting from tax-exempt basis
- ✓ Offers an alternative financing option without a voter approval/referendum
- ✓ Provides project financing (including soft costs)
- ✓ Spreads out the cost of an asset over the useful life of that asset or project

## What Can Financing Cover?

- ✓ New and pre-owned buses and coaches
- ✓ Infrastructure development including planning, design, equipment and installation of a turnkey infrastructure solution
- ✓ Batteries

## Financing Options

- ✓ Tax-exempt Lease Purchase (TELP)
- ✓ Fixed or floating rate loans
- ✓ TRAC (Terminal Rental Adjustment Clause) lease
- ✓ Operating lease
- ✓ Special payment structures such as seasonal, step-up, or step-down payments

**Ready to get started? Contact:**

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